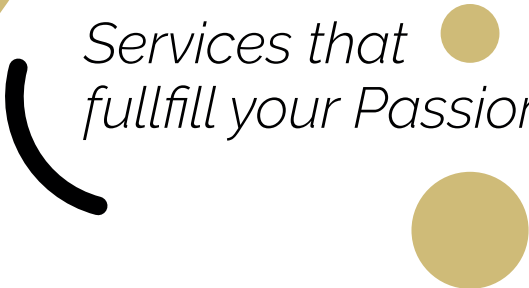




Megillion

Company Profile

*Services that
fullfill your Passion*



Contents

Who are we?	01
The Strategy	02
Diversity in Services	03
Marketing Services	04
Financial Services	05
Administrative Consultations	06
Technical Approach	07
Methodology Analysis	08
Streamlining Work Procedures	09
Our Work	10
Contact us	11

Megillion



*Services that
fulfills your Passion*

Who are we?

Megillion welcomes the evolution and innovation within the private and government sectors. We thrive through these challenges by striving to provide excellent customer experience to our clients.

Megillion began in the Emirate of Abu Dhabi in 2015 from a group of experienced professionals specialized in starting businesses and various other services. We specialize in strategic positioning in various sectors of your business.

The initial focus was in supporting many government institutions. This later extended to the private sector where we began establishing businesses' local presence in the UAE, and fulfilling all government transactions for these entities. This allows our clients to focus on the core aspects of their business. We provide high quality back office services covering the majority of your businesses needs, ensuring that all requirements are fulfilled for successful establishment, and growth in the Middle Eastern Market.

Megillion has achieved many successes which resulted in establishing a strategic alliances with its client base since its inception. We look forward to deploying our framework for your business needs.

The strategy

Vision

To provide consultation services that exceed the expectation of our clients and partners as well as benefiting society as a whole.

Mission

Our team builds long term relationships with our customers, while providing high quality services in a timely manner.

The Goal

To build a prestigious brand based on the testimonials and reputation of our client relationships in the UAE and regionally across other countries in the GCC.

Essential Values



Pride

We take pride in our brand, our achievements, as well as our team members and their successes



Passion

We are excited to provide constructive consultations customized to your business.



Collective work

Our greatest asset is our team work. Together we are able to provide quality services to our clients and achieve more as a collective than as individuals.



Perseverance

We see difficulties as opportunities, to show our strength and abilities to achieve our goals under pressure.



Diversity in Services

Our services stem from the different competencies of our team members, each with experience in the different sectors you see below.



Private Sector



Government Sector



Semi-Government Sector

Marketing services



Financial Services



Administrative Consultations



Information Technology



Megillion Marketing

Marketing services

Our team is specialized in providing quality marketing campaigns. Our relationships with customers is built on providing customizable marketing services to fit their needs.

- Managing marketing campaigns
- Research and development of marketing strategies
- Creating innovative visual identities for companies and institutions
- Graphic design for various marketing materials
- Design, development, and publishing of company branded websites
- Development and publishing of mobile applications
- Management and development of social media
- Organizing events
- Digital photography management
- Indoctrination of company risk manegment
- Customer relationship management



Financial Services

Financial Consultation

Megillion provides financial services in the accounting field, budgeting, and banking relationships.

- Preparation of taxes
- Yearly budgets
- Feasibility studies
- Annual Financial statements
- Relationships with banking entities
- Determining the feasibility of fixed asset projects
- Evaluation of assets
- Risk assessments
- Preparation of policies and procedures.



Administrative Consultations

Administrative and Technical Consultations

To promote positive change companies must invest in constant development. Megillion provides administrative and technical consultation on how to promote that positive change within your company. This can help your company build strategic relationships with your customers providing value and sustainable growth.

- Strategy and business plans
- Feasibility studies and business models
- Policies, Processes and Procedures
- Governance Risk, and Compliance
- Personnel and Talent Acquisition
- Public Relations
- Operations efficiencies
- Financial budgets
- Compliance and legal contracts



Technical Approach

Information Technology Consultation

Megillion is constantly staying up to date with the latest premier technology to ensure that our clients ahead of their competition

- Activating Digital Payment Programs
 - Payment gateways, Mobile wallets, Multimedia
- Omni-channel call center solutions
 - Inbound, Outbound ,and Digital channels
- Customer relationship management
 - Customer service, Sales, and Marketing
- Human Resource techniques
 - Payroll, Recruitment, Onboarding, Performance incentives
- Document management program
 - Archiving, Downloading, Workflow, Optical character recognition
- Developing mobile applications for IOS, and Android.





Specialized content profiles

Methodology Analysis



01

Review and Analysis

- Internal Controls
- Financial data systems to review reports
- Policies / Procedures / Operations / Workflow
- Risk Assessment



03

Budget preparation mechanism

- Rethinking long term strategic goals
- Validating Capital allocation accross units
- Drafting discussions and approvals
- Periodic monitoring of variations
- Cash flow management and payment automation
- Conducting financial evaluations and modeling



05

Re-evaluating Business and Key Performance Indicators

- Developing operations
- Financial due dilligence procedure
- Technical and legal due dilligence
- Conducting financial evaluations and modeling
- Cashflow Management and Payment Automation
- Process re-engineering and electronic transformation



02

Executive reforms

- Automating processes and identifying shortcomings
- Working to mititgate risks
- Monitering and periodic progress reports
- Quantitative decision making
- Critical decision making
- Business Excellence, and certification
- SKEA certificates internationally and locally EFQM



04

Internal and External Auditing

- Compliance, and Financial Auditing
- Legal Auditing
- Information technology Auditing
- Fraud inspection
- Human Recources Auditing

Streamlining Work Procedures



01

Brainstorming Sessions

Our Brainstorming sessions will help you develop and create new working frameworks for future strategic expansion



03

Business Model Diagram

We create a business model board and review it several times. This is an integral step in the process to understand the sector and market specifications.



05

Determining Target Customers

At this stage we have a target audience who represent our goal demographic. We have the digital tools to reach them through different marketing channels



02

Market Research/Feasibility Study

We use evidence based techniques to underline the success factors of each product or service. We then generate a strategy begin creating a relationship and exploration into the market.



04

Registration and business practices

Now it's time to legally establish the entity with third party stakeholders. In this way the company can interact with business partners professionally and legally

Megillion

Our Work

Distinguished customers whom we have a fruitful relationship with



هيئة الموارد البشرية
HUMAN RESOURCES AUTHORITY



دار التمويل
FINANCE HOUSE
فروع - PJSC

خدمة
KHIDMAH



Services that
fullfill your Passion



M : +971 50 818 3434 - M : +971 55 442 0434

Bainona Tower (2) , 3rd - Abu Dhabi - UAE

www.megillion.ae